VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

March 24, 2014

7:00 p.m.

Glencoe Village Hall 675 Village Court Glencoe, IL, 60022

AGENDA

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

Dale Thomas, Chairman Jim Hirsch Joe Keefe Mitch Melamed John Nesbitt Ron Schmidt Scott Shore

- 2. APPROVAL OF FEBRUARY 2014 MEETING MINUTES
- 3. PUBLIC COMMENT TIME
- 4. MANAGER'S MONTHLY REPORT
 - FEBRUARY 2014 SUMMARY REPORT
 - ARNOLD LEVY MEMORIAL
- 5. CHICAGO BOTANIC GARDEN PROJECT OVERVIEW
- 6. CLUBHOUSE TASKFORCE UPDATE
- 7. OTHER BUSINESS
- 8. ADJOURNMENT

VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE Meeting Minutes February 17, 2014

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:08 p.m. at the Village Hall. The following members were present:

Dale Thomas, Chairman John Nesbitt Scott Shore Mitch Melamed

Committee members Ron Schmidt, Joe Keefe, and Jim Hirsch were absent. Matt Radde, Head Golf Professional and Caesar Noriega, Assistant Golf Professional were also in attendance.

2. APPROVAL OF THE DECEMBER MINUTES

The January Golf Advisory Committee meeting minutes were approved as amended to reflect the following change:

• Dale asked if we are building an indoor "teaching" space in the new clubhouse.

3. PUBLIC COMMENT TIME

None.

4. MANAGERS MONTHLY REPORT

- Stella reviewed the January monthly report.
- Equipment maintenance continued during January which is vital to keep the course condition in top shape during the golf season.
- John Nesbitt asked how many people are currently working in the grounds department. Stella answered that Dave Arden and Lalo De la Garza are the only full-time year round employees, there is a mechanic that works year round but he is not full time.
- Scott Shore asked if Dave will be adding the new senior tee distances to the tee signs. Stella answered that she would look into it although it may be too late for this season if the signs have been reconditioned and painted already.
- Permanent Tee Time contracts were mailed out and we expect to have another successful year.
- Staff installed an indoor simulator in the clubhouse and it is being promoted via email blasts.
- The Village Board has agreed to book but not take the \$40,000 management fee in an effort to help the Club build the capital reserve fund for the new clubhouse.
- Dale stated that his sense is that the Village Board is very positive and supportive of the golf course's long term plans for a new clubhouse.

5. 2014 BUDGET REVIEW: REVENUE, EXPENSES, AND PAYROLL

- The proposed revenue, payroll and expenses for the 2014 season were presented. Included in the presentation was a comparison of all expense line items to last fiscal year.
- Permanent tee times are projected to be close to \$193,000 next season. The program has been very popular and is growing each year. We have added groups from other courses such as Thunder Hawk, White Deer Run, Pine Meadows, and Palatine.
- Scott asked if any groups from Glenview Club have joined and Stella responded that we have not had anyone from Glenview join our permanent tee time program. Scott suggested we send a mailer to the Glenview Club members that may be interested in permanent tee times.
- Stella reported that she has received inquiries from Glenview residents regarding leagues but they are mostly 9-hole leagues at prime times which would not be financially beneficial for us. Wilmette has offered a great deal to the Glenview residents because of the reciprocity offered to the Wilmette residents at the Glenview course last season.
- Stella pointed out the importance of cart revenues for the course and how much the revenue has increased over the years. This increase is attributed not only to the weather this season but to the drainage work that has been completed on the course that allows the cart to go out more frequently.
- Dale asked if the increase in senior membership sales had anything to do with increased cart rental revenue. Stella answered that the majority of cart rentals come the younger golfers who will not play if they have to walk the course, the majority of senior prefer to walk.
- The budget reflects rounds of almost 31,000 for 2014, this year there were 33,000 rounds recorded.
- Payroll expenses along with monthly hours budgeted were reviewed.
- The benefit expense line item is increasing by 5.7% this year and hourly payroll is being increased to attract and maintain staff.
- The maintenance crew was discussed. Stella explained that finding and retaining skilled labor for the golf course is always a challenge.
- Hourly wage for the maintenance staff will start at \$9.00 this season. Dave is currently looking for maintenance workers which has been difficult to do in the past; hopefully the increase in pay will attract and retain the maintenance crew.
- The course will continue to use raw water from the Northbrook feed to irrigate. The acid injection system that was installed in 2012 is working to keep the pH at an acceptable level.
- Scott asked if the course has ever considered solar energy. Stella answered that she has asked the architect to implement green energy into the clubhouse plan. Solar systems are typically extremely expensive but we will consider all 'green' options that are available.
- Mitch asked what the line item for banking fee expenses covers. Stella answered that they are deposit transaction fees the bank charges. Stella added that out of the \$1.6 million that was collected through the golf shop this year, \$1.1 million were with credit card purchases.

- Scott asked Stella if she has considered eliminating AMEX cards. Stella answered that we had approximately \$250,000 charged using AMEX and we don't want to irritate our customers by not accepting the card.
- Dave Arden has located a spray rig vehicle that was budgeted in this year's capital plan and it will be purchased before the end of the fiscal year. Stella estimated that total capital spending for FY14 will be \$225,000. FY15's capital budget has been set at \$234,000.
- Stella will present the FY15 budget to the Village Board on Thursday.
- Scott Shore moved to approve the FY15 budget as presented, Mitch Melamed seconded the motion, the budget was approved unanimously by the committee.

6. CLUBHOUSE TASK FORCE UPDATE

- Stella is preparing to meet with W.B. Olson to answer some preliminary questions they have in an effort to prepare estimated construction costs for the new clubhouse. Olson will also help negotiate the contract with Partners and Sirny.
- Dale asked when negotiations will begin with the architect. Stella replied the negotiations should begin by mid-April and it would be approximately 4 months after the contract has been signed until we receive plans.
- Stella has received the first draft of the amendment to the County agreement from Vic. The amendment is fairly simple and keeps the original agreement in place with some minor additions. The amendment to the agreement call for 50 year agreement with 10 year renewal periods at the end of the 50 years.
- Stella estimates the Club can comfortably pay back \$4 to \$4.5 million in bonds without having to stretch resources to support payments.
- John asked when we will go to the public for a bond referendum. Stella replied that unless we need more funds than what the course can comfortably pay back there would not be a need for a bond referendum as we would be using alternate revenue bonds.
- Stella added that the earliest we would break ground on the new clubhouse would be September of 2015 but there are a lot of loose ends; the County contract and financing being the largest factors.
- Mitch asked how our cash reserve balance affects the process. Stella responded that the cash reserves will be used to pay the architect fees and capital projects. We also have to maintain a percentage of our cash balance for operating expenses so the overall balance is deceiving. The majority of the funds in the capital reserve fund are earmarked for projects or operating expenses.
- Mitch asked how much interest we earned on our investments. Stella answered that we've earned \$1,857 year to date in interest. The committee responded that the interest number seemed low considering our cash reserve balance. Dale responded that he is going to raise the issue of the investment options with Dave Clark.
- John asked Stella what her guess is on the overall clubhouse budget. Stella answered that there are a lot of variables still up in the air with the

- biggest being the maintenance building which could add another \$1 million so she could not give an estimate.
- Scott asked if they are any restrictions to naming the clubhouse. Stella replied that she did not think naming rights were restricted. Scott suggested that the committee explore donations and naming rights.
- Dale mentioned there may be an opportunity for additional donations if the croquet courts are included in the plans.

7. OTHER BUSINESS

- Mitch asked how the free lesson promotion was going. Stella answered
 that the promotion was tweaked from previous promotions to try and get
 the golfers interested in buying lessons and continuing their instruction,
 so the response has not been overwhelming.
- A question was asked as to the frequency of our email blasts. Stella responded that we send general email blasts every three weeks in order to maintain our open rate which is 29%. Sending too many emails will negatively affect the open rate.

8. ADJOURNMENT

There being no further business for discussion, the meeting was adjourned at 8:01 p.m.



Glencoe Golf Club

To: Golf Advisory Committee

From: Stella Nanos, General Manager

Date: March 21, 2014

Subject: February 2014 Monthly Report

Financial Overview: The financial statement reflects an end of fiscal year total of \$424,719 excluding depreciation and interest expense, for the capital reserve fund. This end of year total reflects our best financial season over the last seven years. Total revenues for the month were \$12,528 versus the budget of \$0.

	2014 Actual	2013 Actual
Rounds	0	0
Average Rate		
FYTD Rounds	33,166	33,657

Departmental Overview:

Golf Shop: There were no rounds played in February.

Merchandise: Merchandise sales totaled \$91 vs. a budget of \$0.

<u>Driving Range:</u> The driving range has been closed for the season.

Rentals: Power cart rental revenue was \$0 vs. a budget of \$0; pull cart rental revenue was \$0 vs. a budget of \$0.

Food & Beverage: The restaurant is closed for the season and will reopen April 1st, 2014.

Golf Course:

- This winter had 26 days with temperatures below zero which may adversely affect the turf conditions in the spring. The potential damage to the course will not be able to be identified until the snow melts.
- Tee signs were sanded down and re-painted in preparation for the season. The senior tee yardages were also added to the signs.
- The final tree trimming work took place with the use of contracted climbers. The work entailed trimming and shaping designated trees and dropping the debris. The maintenance staff at the Club will perform the pickup and chipping of all the debris in the spring.

- Equipment repairs as well as preventative maintenance continue on all mowing units. This work includes the grinding/sharpening of all mowing blades.
- Two pieces of old equipment were sold and removed from our inventory to make way for updated models.

2014 Weather: The high temperature for the month was 48 degrees and the low was -5 degrees. The average high for the month is 36 degrees and the average low is 19 degrees. Total precipitation was 2.47 inches against an average of 1.81 inches. Snowfall accumulation for the month was over 15 inches.

Marketing Notes:

- Permanent Tee Time contracts and applications for the 2014 season were sent out to current Permanent Tee Time members via email and mail.
- A story was printed in the Sun-Times Local publication on the plans for the new clubhouse.
- An email blast was sent promoting indoor teaching and introducing Geoff Lound as the new instructor for the Glencoe Golf Academy.
- The website was updated with 2014 Senior Membership information and an introduction of Geoff Lound.
- Social media website updates via Twitter and Facebook.
- An ad was placed on Facebook promoting our indoor swing analysis special.
- An email blast was sent to our past summer camp participants to inform them that 2014 summer camp registration is now available on line.

Miscellaneous:

- Expired rain checks were recognized in the February statement as greens fee revenue in the amount of \$10,452.
- Stella Nanos and Dave Arden attended a behind the scenes tour of the Botanic Garden's greenhouses as well as a presentation of their future plans for the land that is adjacent to the Golf Club.
- The FY2015 Golf Budget was presented to the Golf Advisory Board and was unanimously approved.
- The FY2015 Golf Budget was approved by the Village Board.
- Fees have been received for the FY15 permanent tee time program; staff expects to exceed the budgeted number of \$182,250.
- Several lessons were taught as a result of the \$25.00 indoor instruction special email blast.

Sincerely,

Stella Nanos General Manager Glencoe Golf Club

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GLENCOE GOLF CLUB MONTHLY FINANCIAL REPORT

February 2014

				Gle	Glencoe Golf Club	qn					
				INCO	INCOME STATEMENT	ENT		A. L.			
				Summary of All Units For the Month Ending February 28, 2014	Summary of All Units onth Ending February	nits uary 28, 2014					
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	I DIS Period	Ridget	Rudaet	l act Year	l ast Year	Actual	Budget	Budget	Last Year	Last Year	Budget
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GOLF ACADEMY	1,825	1	1,825	4,560	(2,735)	87,660	75,000	12,660	70,200	17,460	75,000
GREENS FEES	10,452		10,452	1	10,452	1,137,126	1,060,896	76,230	1,114,597	22,529	1,060,896
LEASES		1	1	I	1	22,600	22,000	009	22,795	(195)	22,000
MERCHANDISE	91	1	91	98	5	62,678	48,035	14,643	56,497	6,181	48,035
OTHER	160	1	160	35	125	34,156	22,475	11,681	39,989	(5,833)	22,475
OUTINGS	-	-	-	1	1	45,745	21,805	23,940	47,828	(2,083)	21,805
POWER CARTS	-	1	1	ı	-	252,487	230,000	22,487	259,046	(6,559)	230,000
RANGE		1	1	1	-	65,752	42,700	23,052	54,120	11,632	42,700
TOTAL	12,528	•	12,528	4,681	7,847	1,708,204	1,522,911	185,293	1,665,072	43,132	1,522,911
EXPENSES				1	(000)	1000	100 111	(000 02)		(47 040)	154 634
C&G PAYROLL	17,023	23,967	(6,944)	21,885	(4,862)	380,725	451,624	(70,899)	"	(715,71)	421,024
CHEM/FERTILIZER	3,375	1	3,375	1,090	2,285	72,537	75,000	(2,463)		(6,104)	75,000
SSOS	(1,743)	1	(1,743)	(1,207)	(536)	45,503	31,102	14,401	31,781	13,722	31,102
COMMUNICATIONS	1,333	750	583	1,684	(351)	11,752	11,521	231	11,629	123	17,727
CREDIT CARD FEES	1,048	80	968	389	629	32,531	25,115	7,416	29,651	2,880	25,115
DEPRECIATION - EST.	ı	80,000	(80,000)	,	-	1	80,000	(80,000)		á	80,000
EOUIPMENT R&M	1,178	3,000	(1,822)	4,858	(3,680)	18,548	23,500	(4,952)		(2,967)	23,500
GASOLINE	3,761	1	3,761	-	3,761	20,990	16,500	4,490		4,508	16,500
GOLF ACADEMY	980'9	430	5,656	3,875	2,211	62,106	51,580	10,526		3,941	51,580
LIABILITY INSURANCE	1,377	1,492	(112)	1,830	(453)	21,381	18,901	2,480		(3,800)	18,901
MAINTENANCE SUPPLIES	2,123	540	1,583	3,076	(953)	18,408	24,932	(6,524)		(3,044)	24,932
MANAGEMENT FEE	3,432	3,432	1	3,333	66	41,184	41,184	1		1,184	41,184
MARKETING	118	2,500	(2,382)	2,904	(2,786)	20,108	22,750	(2,642)	20,464	(905)	70.004
OTHER	2,748	2,704	44	3,848	(1,100)	45,494	50,361	(4,867)		8,445	20,361
POWER CART LEASE	1	ı	-	-		33,000	33,300	(300)	1	10,934	33,300
RANGE	1	1	-	•			3,900	(120)		(789)	3,900
SHOP PAYROLL	23,242	26,385	(3,143)	25,691	(2,449)		4	(168,0)		7,300	401,947
UTILITIES	3,171	3,950	(779)	2,410	/61	35,665		(0,242)		0,091	41,907
WATER-SEWER-GARBAGE	1		1	-	- 1,	24,677	026,06	(25,845)	20,010	40.746	4 AEE 644
TOTAL	68,272	149,230	(80,958)	75,666	(7,394)	1,283,485	1,455,644	(177,139)		01,7,01	++0,00+,1
OPERATING INCOME (LOSS)	(55,744)	(149,230)		(70,985)		424,719	67,267		392,303		67,267
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TOTA!	242			208	34	4,599			4,386	213	(2,996)
CHANGE IN NET ASSETS	(55,502)	(154,063)		(77,777)		429,318	64,271		396,689		64,271
DAYS OF OPERATION	1	1	-	1	-	215.00	238.00	(23.00)			238.00
ROUNDS	-	1	-	ı	1	33,166	69	2,425	33,657		30,741
AVERAGE GF PER ROUND	A/A	A/N	A/N	N/A	N/A	34.29		(0.22)		(45.88)	34.51
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Glencoe Golf Club Copy of Rounds History FEBRUARY FY2014

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June	5,509	11,354	5757	11,351	5,924	13,469	5482	11,037	5,197	9,825	5,439	11,054			5,372 10					5,543	10,616	5,821	11,495
July	6,235	17,589	6327	17,678	5,863	19,332	6482	17,519	5,895	15,720	6,655	17,709	6,568 1	18,706 6	6,475 17	17,386 6,7	6,727 17,390	90 6,385	5 17,446	6,403	17,019	6,333	17,828
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October	2,847	32,521	2231	30,441	2,195	32,025	2231	30,317	3,167	29,631	2,271	30,542	3,000		1,786 29	•	1,811 30,767	57 1,690	29,014	2,520	29,701	1,395	29,240
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September	173	153	19		159	151	60		152	152	0		143	141	7				72	130		რ	
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Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club Monthly Revenue Activity Summary

			22	IIIY Reve	iviolitiily Revellue Activity Suffilliary	ourniary					
activity		Febru	February 2014 Activity	ivity				Year-To-Date	Year-To-Date Activity (FY 2014)	(014)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	1,825	0	1,825	4,560	-2,735	87,660	75,000	12,660	70,200	17,460	75,000
GREENS FEES	10,452	0	10,452	0	10,452	1,137,126	1,060,896	76,230	1,114,597	22,529	1,060,896
INTEREST	242	167	75	208	34	2,099	2,004	95	2,189	06-	2,004
LEASES	0	0	0	0	0	22,600	22,000	009	22,795	-195	22,000
MERCHANDISE	91	0	91	98	5	62,678	48,035	14,643	56,497	6,180	48,035
ОТНЕК	160	0	160	35	125	34,156	22,475	11,681	39,989	-5,833	22,475
OUTINGS	0	0	0	0	0	45,745	21,805	23,940	47,828	-2,083	21,805
POWER CARTS	0	0	0	0	0	252,487	230,000	22,487	259,046	-6,559	230,000
RANGE	0	0	0	0	0	65,752	42,700	23,052	54,120	11,632	42,700
SALE OF ASSETS	0	0	0	0	0	2,500	0	2,500	2,197	303	0

Revenue List

Glencoe Golf Club Monthly Revenue Activity Detail

activity		Febru	February 2014 Activity	vity			Ye	ar-To-Date A	Year-To-Date Activity (FY 2014)	(4)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period S Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
>-ı	1,825	0 0	1,825	3,440	-1,615	85,945	52,000	33,945	47,690	38,255	52,000
60-166-600-3292/ GOLF PRO LESSONS			0 10	1,120	-1,120	1,715	23,000	-21,285	22,510	-20,795	23,000
GOLF ACADEM?	C79'I	0	C78,I	4,560	-2,735	87,660	000,c <i>)</i>	12,660	70,200	17,460	000,67
GREENS FEES 60-166-600-32480 SENIOR MEMBERSHIPS	75	0	75	0	75	23,290	19,650	3,640	21,664	1,626	19,650
60-166-600-32485 GREEN FEES - WEEK DAYS	3,113	0	3,113	0	3,113	536,924	507,129	29,795	538,339	-1,414	507.129
60-166-600-32490 GREEN FEES - WEEKENDS	7,264	0	7,264	0	7,264	375,833	364,117	11,716	388,245	-12,412	364,117
60-166-600-32495 PERM TIMES & FEES	0	0	0	0	0	201,079	170,000	31,079	166,350	34,729	170,000
GREENS FEES	10,452	0	10,452	0	10,452	1,137,126	1,060,896	76,230	1,114,597	22,529	1,060,896
INTEREST 60-166-600-32805 INTEREST ON INVESTMENTS	124	125	7	144	-20	1,465	1,500	-35	1,684	-219	1,500
60-166-600-32810 IMET EARNINGS	118	42	76	92	54	634	504	130	505	129	504
INTEREST	242	167	75	208	34	2,099	2,004	95	2,189	06-	2,004
<u>LEASES</u> 60-166-600-32920 FOOD SERVICE FEE	0	0	0	0	0	22,600	22,000	009	22,795	-195	22,000
LEASES	0	0	0	0	0	22,600	22,000	009	22,795	-195	22,000
MERCHANDISE											
60-166-600-32705 FOOD SALES	0	0	0	0	0	113	300	-187	1,287	-1,174	300
60-166-600-32710 GOLF BALLS	0	0	0	0	0	18,352	18,310	42	20,812	-2,460	18,310
60-166-600-32715 CLOTHING	0	0	0	63	-63	6,812	5,525	1,287	4,944	1,867	5,525
60-166-600-32720 MERCHANDISE	91	0	91	23	89	37,401	23,900	13,501	29,454	7,947	23,900
MERCHANDISE	91	0	91	86	5	62,678	48,035	14,643	56,497	6,180	48,035
OTHER 60-166-600-32500 ANNUAL LOCKER RENTAL	0	0	0	0	0	150	300	-150	290	-140	300
	0	0	0	0	0	15,956	15,050	906	15,035	921	15,050
	160	0	160	0	160	2,100	2,440	-340	3,720	-1,620	2,440
60-166-600-32525 LEAGUE FEES	0	0	0	0	0	3,355	2,360	366	2,360	995	2,360
60-166-600-32530 RENTAL CLUBS	0	0	0	0	0	3,422	2,325	1,097	3,151	271	2,325
3/14/2014				Revenue List	List						

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Glencoe Golf Club Monthly Revenue Activity Detail

activity		Febru	February 2014 Activity	livity			Ye	ar-To-Date A	Year-To-Date Activity (FY 2014)	(4)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32895 SUNDRY	0	0	0	35	-35	3,624	0	3,624	11,839	-8,215	0
60-166-600-35115 IRMA SURPLUS CREDIT	0	0	0	0	0	5,549	0	5,549	3,594	1,955	0
ОТНЕК	160	0	160	35	125	34,156	22,475	11,681	39,989	-5,833	22,475
OUTINGS 60-166-600-32475 GOLF OUTING REVENUE	0	0	0	0	0	45,745	21,805	23,940	47,828	-2,083	21,805
OUTINGS	0	0	0	0	0	45,745	21,805	23,940	47,828	-2,083	21,805
POWER CARTS 60-166-600-32505 ELECTRIC CART RENTAL	0	0	0	0	0	252,487	230,000	22,487	259,046	-6,559	230,000
POWER CARTS	0	0	0	0	0	252,487	230,000	22,487	259,046	-6,559	230,000
RANGE 60-166-600-32515 PRACTICE RANGE REVENUES	0	0	0	0	0	65,752	42,700	23,052	54,120	11,632	42,700
RANGE	0	0	0	0	0	65,752	42,700	23,052	54,120	11,632	42,700
<u>SALE OF ASSETS</u> 60-166-600-35110 SALE OF ASSETS	0	0	0	0	0	2,500	0	2,500	2,197	303	0
SALE OF ASSETS	0	0	0	0	0	2,500	0	2,500	2,197	303	0

Revenue List

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity		February	February 2014 Period Activity	Activity			¥	ear-To-Date	Year-To-Date Activity (FY 2014)	14)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	17,023	23,967	-6,944	21,885	-4,861	380,725	451,624	-70,899	398,037	-17,311	451,624
CAPITAL	48,815	0	48,815	20,103	28,711	223,982	244,482	-20,500	312,072	-88,090	244,482
CHEM/FERTILIZER	3,375	0	3,375	1,090	2,285	72,537	75,000	-2,463	78,641	-6,104	75,000
SOOS	-1,743	0	-1,743	-1,207	-536	45,503	31,102	14,401	31,781	13,722	31,102
COMMUNICATIONS	1,333	750	583	1,684	-351	11,752	11,521	230	11,629	123	11,521
CREDIT CARD FEES	1,048	80	896	389	629	32,531	25,115	7,416	29,651	2,880	25,115
DEPRECIATION	0	80,000	000'08-	0	0	0	80,000	-80,000	0	0	80,000
EQUIPMENT R&M	1,178	3,000	-1,822	4,858	-3,680	18,548	23,500	-4,952	21,515	-2,967	23,500
GASOLINE	3,761	0	3,761	0	3,761	20,990	16,500	4,490	16,482	4,508	16,500
GOLF ACADEMY	980'9	430	5,656	3,875	2,211	62,106	51,580	10,526	58,165	3,942	51,580
INTEREST EXPENSE	0	5,000	-5,000	0	0	0	5,000	-5,000	0	0	5,000
LIABILITY INSURANCE	1,377	1,492	-114	1,830	-452	21,381	18,901	2,480	25,181	-3,800	18,901
MAINTENANCE SUPPLIES	2,123	540	1,583	3,076	-952	18,408	24,932	-6,524	21,452	-3,044	24,932
MANAGEMENT FEE	3,432	3,432	0	3,333	66	41,184	41,184	0	40,000	1,184	41,184
MARKETING	118	2,500	-2,382	2,904	-2,786	20,108	22,750	-2,642	20,464	-356	22,750
отнек	2,748	2,704	44	3,848	-1,100	45,494	50,361	-4,867	37,049	8,446	50,361
POWER CART LEASE	0	0	0	0	0	33,000	33,300	-300	22,066	10,934	33,300
RANGE	0	0	0	0	0	3,780	3,900	-120	4,477	869-	3,900
SHOP PAYROLL	23,242	26,385	-3,143	25,691	-2,449	395,096	401,947	-6,852	387,790	7,305	401,947

3/14/2014

10

Glencoe Golf Club Monthly Expenditure Activity Summary

activity		February	February 2014 Period Activity	ctivity			>	ear-To-Date	Year-To-Date Activity (FY 2014)	014)	
sub_1 sub1_title key acct title	This Period Actual	This Period This Period \$ of Period This Period \$ of Period Actual Budget Last Year Last Year	\$ of Period Budget	This Period \$ of Period Last Year Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	3,171	3,950	-779	2,410	761	35,665	35,665 41,907	-6,242	30,074	5,591	41,907
WATER-SEWER-GARBAGE	0	0	0	0	0	24,677	50,520	-25,843	38,315	-13,639	50,520

activity		February 2	February 2014 Period Activity	ctivity			Y	Year-To-Date Activity (FY 2014)	ctivity (FY 20	014)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL											
60-166-387-42110 SALARIES - REGULAR	12,514	12,456	58	12,289	225	153,462	149,472	3,990	150,311	3,150	149,472
60-166-387-42120 SALARIES - RHS PAY	0	0	0	0	0	3,292	2,000	1,292	2,008	1,285	2,000
60-166-387-42210 SALARIES - TEMPORARY	1,320	2,640	-1,320	2,640	-1,320	115,330	167,423	-52,093	117,427	-2,097	167,423
60-166-387-42310 OVERTIME	0	0	0	0	0	2	0	2	932	-930	0
60-166-387-42610 EMPLOYEE BENEFITS	525	3,962	-3,437	3,966	-3,441	44,481	47,542	-3,061	45,888	-1,407	47,542
60-166-387-46115 SOCIAL SECURITY ADMIN.	844	772	72	913	69-	16,514	19,303	-2,790	16,364	149	19,303
60-166-387-46120 MEDICARE ONLY	198	219	-21	214	-16	4,118	4,430	-312	3,827	290	4,430
60-166-387-46125 ILL MUNI. RET. FUND	1,623	1,911	-288	1,863	-240	25,613	34,940	-9,327	35,907	-10,294	34,940
60-166-387-47110 UNEMPLOYMENT	0	2,007	-2,007	0	0	17,915	26,514	-8,599	25,373	-7,458	26,514
C&G PAYROLL	17,023	23,967	-6,944	21,885	-4,861	380,725	451,624	-70,899	398,037	-17,311	451,624
CAPITAL											
60-166-387-81120 BUILDING ALTERATIONS	2,255	0	2,255	4,650	-2,395	7,475	13,500	-6,025	18,705	-11,230	13,500
60-166-387-81130 GOLF COURSE	1,386	0	1,386	12,627	-11,241	71,667	65,000	6,667	140,069	-68,403	65,000
60-166-387-81135 FORESTRY &	10,225	0	10,225	0	10,225	12,892	25,000	-12,108	0	12,892	25,000
60-166-387-82140 GOLF EQUIPMENT	34,949	0	34,949	2,827	32,122	59,933	70,000	-10,067	87,248	-27,315	70,000
60-166-387-89105 CAPITAL SALARIES	0	0	0	0	0	60,071	59,000	1,071	61,356	-1,285	29,000
60-166-387-89110 CAPITAL SOCIAL SEC.	0	0	0	0	0	3,724	3,658	99	3,804	-80	3,658
60-166-387-89115 CAPITAL MEDICARE	0	0	0	0	0	616	855	-239	890	-274	855
60-166-387-89120 CAPITAL IMRF	0	0	0	0	0	7,605	7,469	136	0	7,605	7,469
CAPITAL	48,815	0	48,815	20,103	28,711	223,982	244,482	-20,500	312,072	-88,090	244,482
CHEM/FERTILIZER											
60-166-387-61240 CHEMICALS/SEED/FERTILI	3,375	0	3,375	1,090	2,285	72,537	75,000	-2,463	78,641	-6,104	75,000
CHEM/FERTILIZER	3,375	0	3,375	1,090	2,285	72,537	75,000	-2,463	78,641	-6,104	75,000
<u>\$900</u>											
60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	0	75	-75	185	-185	75
60-166-389-63105 COGS-GOLF BALLS	101	0	101	-245	346	12,548	11,900	648	13,697	-1,149	11,900
60-166-389-63120 COGS-CLOTHING	7	0	7	-389	396	5,437	3,592	1,845	2,953	2,484	3,592
60-166-389-63135 COGS-MERCHANDISE	-1,851	0	-1,851	-573	-1,277	27,519	15,535	11,984	14,947	12,572	15,535
coes	-1,743	0	-1,743	-1,207	-536	45,503	31,102	14,401	31,781	13,722	31,102

7

activity		February	February 2014 Period Activity	ctivity			Ϋ́	ear-To-Date	Year-To-Date Activity (FY 2014)	114)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COMMUNICATIONS 60-166-385-52205 TELECOM/INTERNET	1,333	750	583	1,684	-351	11,752	11,521	230	11,629	123	11,521
COMMUNICATIONS	1,333	750	583	1,684	-351	11,752	11,521	230	11,629	123	11,521
CREDIT CARD FEES 60-166-388-52195 CREDIT CARD FEES	1,048	80	896	389	699	32,531	25,115	7,416	29,651	2,880	25,115
CREDIT CARD FEES	1,048	80	896	389	629	32,531	25,115	7,416	29,651	2,880	25,115
DEPRECIATION 60-166-385-95105 DEPRECIATION	0	80,000	-80,000	0	0	0	80,000	-80,000	0	0	80,000
DEPRECIATION	0	80,000	-80,000	0	0	0	80,000	-80,000	0	0	80,000
EQUIPMENT R&M 60-166-387-51180 GENERAL EQUIPMENT R/M	1,178	3,000	-1,822	4,858	-3,680	14,684	20,000	-5,316	16,798	-2,113	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	0	0	0	0	3,864	3,500	364	4,717	-853	3,500
EQUIPMENT R&M	1,178	3,000	-1,822	4,858	-3,680	18,548	23,500	-4,952	21,515	-2,967	23,500
GASOLINE 60-166-387-61185 GASOLINE-OIL-GREASE	3,761	0	3,761	0	3,761	20,990	16,500	4,490	16,482	4,508	16,500
GASOLINE	3,761	0	3,761	0	3,761	20,990	16,500	4,490	16,482	4,508	16,500
1										1	1
60-166-386-42210 SALARIES - TEMPORARY 60-166-386-46115 SOCIAL SECURITY ADMIN	3,500	0 0	3,500	0 0	3,500	3,500	7,000	-3,500	5,215	-1,/15	7,000 434
	0	0	0	0	0	0	100	-100	76	9/-	100
60-166-386-46125 ILL MUNI. RET. FUND	0	0	0	0	0	0	886	-886	268	-268	988
60-166-386-52110 LEASE OF EQUIPMENT	620	0	620	0	620	620	400	220	0	620	400
60-166-386-52290 MISC CONTRACTUAL	1,695	250	1,445	3,715	-2,020	54,209	39,300	14,909	48,094	6,115	39,300
60-166-386-61155 SUPPLIES	0	0	0	0	0	1,308	1,300	8	2,144	-836	1,300
60-166-386-62115 MISC COMPUTER	270	180	06	160	110	2,469	2,160	309	1,608	862	2,160
60-166-386-62130 MISC EQUIPMENT	0	0	0	0	0	0	0	0	18	-18	0
60-166-386-64105 UNIFORMS/WORK	0	0	0	0	0	0	0	0	419	-419	0
GOLF ACADEMY	980'9	430	5,656	3,875	2,211	62,106	51,580	10,526	58,165	3,942	51,580

activity		February	February 2014 Period Activity	ctivity			¥	ear-To-Date	Year-To-Date Activity (FY 2014)	114)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE 60-166-385-72120 BOOKED INT ON ADVANCE	0	5,000	-5,000	0	0	0	5,000	-5,000	0	0	5,000
INTEREST EXPENSE	0	5,000	-5,000	0	0	0	5,000	-5,000	0	0	5,000
LIABILITY INSURANCE											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,377	1,492	-114	1,492	-114	17,673	17,901	-228	17,807	-134	17,901
60-166-385-56110 INSURANCE DEDUCTIBLES	0	0	0	338	-338	3,709	1,000	2,709	7,374	-3,665	1,000
LIABILITY INSURANCE	1,377	1,492	-114	1,830	-452	21,381	18,901	2,480	25,181	-3,800	18,901
MAINTENANCE SUPPLIES											
60-166-387-61155 SUPPLIES	0	0	0	0	0	0	0	0	1,085	-1,085	0
60-166-387-61225 SEED & SOD	0	0	0	0	0	1,218	2,500	-1,282	1,377	-159	2,500
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	1,621	4,500	-2,879	3,694	-2,073	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	1,344	0	1,344	2,284	-940	9,558	10,000	-442	10,154	-596	10,000
60-166-387-62135 SAFETY EQUIPMENT	0	0	0	0	0	1,459	1,000	459	808	650	1,000
60-166-387-64105 UNIFORMS/WORK	502	40	462	192	310	3,999	5,432	-1,433	3,529	470	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	278	200	-222	009	-322	554	1,500	-946	804	-250	1,500
MAINTENANCE SUPPLIES	2,123	540	1,583	3,076	-952	18,408	24,932	-6,524	21,452	-3,044	24,932
MANAGEMENT FEE											
60-166-385-53180 VOG MANAGEMENT	3,432	3,432	0	3,333	66	41,184	41,184	0	40,000	1,184	41,184
MANAGEMENT FEE	3,432	3,432	0	3,333	66	41,184	41,184	0	40,000	1,184	41,184
					0		11	0	0	Ċ	71
60-166-385-52215 MARKETING/ADVERTISING	118	7,500	-2,382	2,904	-2,780	20,108	067,22	-2,042	20,464	0C5-	067,22
MARKETING	118	2,500	-2,382	2,904	-2,786	20,108	22,750	-2,642	20,464	-356	22,750
OTHER AN 168 386 50100 COMPLITED SOFTWARE	00	1 250		1 410	-1345	1 738	1 700	33	1 545	193	1,700
	153	100	53		68	2.048	1 400	648	1.463	586	1,400
	23	0	23	91	89-	352	243	109	313	39	243
60-166-385-52210 PUBLISHING	0	0	0	0	0	52	0	52	0	52	0
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	764	1,000	-236	717	47	1,000
60-166-385-54125 LEGAL COUNSEL - OTHER	0	0	0	0	0	6,075	2,000	4,075	413	5,662	2,000
60-166-385-55105 MEMBERSHIPS/DUES	30	0	30	0	30	230	1,275	-1,045	845	-615	1,275
3/14/2014				List						13	

Glencoe Golf Club Monthly Expenditure Activity Detail

activity		February	February 2014 Period Activity	ctivity	•		>	Year-To-Date Activity (FY 2014)	Activity (FY 20	14)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-55110 IN SERVICE TRAINING	09	200	-140	0	09	253	1,500	-1,247	0	253	1,500
60-166-385-61165 SUNDRY	1,000	0	1,000	0	1,000	2,753	1,750	1,003	1,844	606	1,750
60-166-385-62105 MISC COMPUTER	30	0	30	0	30	1,548	2,050	-502	0	1,548	2,050
60-166-385-93125 MISCELLANEOUS	0	0	0	0	0	0	300	-300	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	0	200	-200	225	-225	2,258	4,738	-2,480	2,432	-174	4,738
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	572	-572	0	800	-800	572	-572	800
60-166-387-52160 CLEANING SERVICE	0	0	0	0	0	5,375	5,640	-265	5,249	126	5,640
60-166-387-52180 FORESTRY AND	0	0	0	0	0	099	2,500	-1,840	1,422	-762	2,500
60-166-387-52185 ANIMAL CONTROL	48	44	4	502	-454	7,218	9,456	-2,238	9,509	-2,291	9,456
60-166-387-52290 MISC CONTRACTUAL	0	0	0	0	0	0	400	-400	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	50	06	-40	0	20	595	610	-15	540	55	610
60-166-387-55110 IN SERVICE TRAINING	1,249	200	749	360	889	2,669	3,000	-331	2,822	-153	3,000
60-166-387-61115 MATERIALS-PAINT-TAPE	0	0	0	99	99-	0	0	0	152	-152	0
60-166-388-52290 MISC CONTRACTUAL	0	20	-20	29	-29	2,347	2,791	-444	29	2,317	2,791
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	675	0	675	0	675	0
60-166-388-55110 IN SERVICE TRAINING	0	0	0	0	0	308	0	308	100	208	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	1,465	1,800	-335	1,792	-327	1,800
60-166-388-61155 SUPPLIES	6	0	6	479	-470	2,677	2,344	333	2,781	-103	2,344
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	1,860	1,340	520	1,340	520	1,340
60-166-389-64105 UNIFORMS/WORK	0	0	0	0	0	1,573	1,724	-151	1,170	403	1,724
OTHER	2,748	2,704	44	3,848	-1,100	45,494	50,361	-4,867	37,049	8,446	50,361
POWER CART LEASE											
60-166-388-74010 LEASE PAYMENT	0	0	0	0	0	33,000	33,300	-300	22,066	10,934	33,300
POWER CART LEASE	0	0	0	0	0	33,000	33,300	-300	22,066	10,934	33,300
								Approximately and the second s	Water to the same of the same		
	0	0	0	0	0	1,001	200	501	4,477	-3,477	200
60-166-388-61250 RANGE BALLS	0	0	0	0	0	2,779	3,400	-621	0	2,779	3,400
RANGE	0	0	0	0	0	3,780	3,900	-120	4,477	-698	3,900
SHOP PAYROLL 60-166-385-42110 SALARIES - REGULAR	10,724	10,424	300	10,224	200	129,731	125,088	4,643	122,398	7,333	125,088
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	0	2,723	2,700	53	2,608	115	2,700

List

15

Sinito C		February	February 2014 Period Activity	ctivity	•		>	ear-To-Date	Year-To-Date Activity (FY 2014)	14)	
scanny sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-42610 EMPLOYEE BENEFITS	1,914	1,794	120	1,799	115	22,047	21,655	392	20,994	1,053	21,655
60-166-385-46115 SOCIAL SECURITY ADMIN.	629	646	12	628	30	7,110	7,049	09	6,878	232	7,049
60-166-385-46120 MEDICARE ONLY	154	151	က	147	7	1,865	1,814	51	1,759	106	1,814
60-166-385-46125 ILL MUNI. RET. FUND	1,209	1,320	-110	1,215	φ	15,334	15,836	-502	14,008	1,327	15,836
60-166-388-42110 SALARIES - REGULAR	3,781	7,281	-3,500	7,057	-3,276	88,416	87,372	1,044	85,016	3,400	87,372
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	955	0	955	1,108	-152	0
60-166-388-42210 SALARIES - TEMPORARY	0	0	0	6-	O	63,197	77,351	-14,154	72,124	-8,927	77,351
60-166-388-42310 OVERTIME	0	0	0	0	0	28	0	28	383	-355	0
60-166-388-42610 EMPLOYEE BENEFITS	3,495	3,290	205	3,297	198	40,022	39,477	545	38,125	1,897	39,477
60-166-388-46115 SOCIAL SECURITY ADMIN.	413	451	-39	407	9	9,239	10,213	-974	9,426	-187	10,213
60-166-388-46120 MEDICARE ONLY	96	106	ဝှ	95	•	2,161	2,331	-170	2,204	-44	2,331
60-166-388-46125 ILL MUNI. RET. FUND	797	922	-124	831	-34	12,268	11,061	1,207	10,761	1,507	11,061
SHOP PAYROLL	23,242	26,385	-3,143	25,691	-2,449	395,096	401,947	-6,852	387,790	7,305	401,947
UTILITIES											
60-166-387-52270 ELECTRICAL - LIGHT/AC	1,042	1,700	-658	1,137	-95	24,388	27,800	-3,412	24,720	-332	27,800
60-166-387-52275 NATURAL GAS	2,129	2,250	-121	1,273	856	11,277	14,106	-2,830	5,354	5,923	14,106
UTILITIES	3,171	3,950	677-	2,410	761	35,665	41,907	-6,242	30,074	5,591	41,907
WATER-SEWER-GARBAGE											
60-166-387-52255 WATER AND SEWER	0	0	0	0	0	23,128	49,440	-26,312	37,362	-14,234	49,440
60-166-387-52260 GARBAGE SERVICE	0	0	0	0	0	1,549	1,080	469	954	595	1,080
WATER-SEWER-GARBAGE	0	0	0	0	0	24,677	50,520	-25,843	38,315	-13,639	50,520

Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

Deferred Revenue

Glencoe Golf Club

Acct No	Description	Balance
60-166-600-24110	60-166-600-24110 GIFT CERTS OUTSTANDING	8,368.17
60-166-600-24145	60-166-600-24145 DEF REV-RESERVED STARTING TIME	140,595.00
60-166-600-24175	60-166-600-24175 DEF REV GOLF ACADEMY	9,066.48
	Total Def. Rev.	158,029.65

n Balance	929,544.53	205,128.48	700.00	1,135,373.01
Description Page 5	60-166-600-11111 CASH - NSCB	190 IMET	60-166-600-11210 PETTY CASH	Total
Acct No	60-166-600-111	60-166-600-11190 IMET	60-166-600-11	

Due To VOG Report

Glencoe Golf Club

Balance	ABLE 422,089.00	ANCE 222,288.51	ND 960,006.11	1,604,383.62
Description	60-166-600-22190 GOLF MGMT FEE PAYABLE	60-166-600-25105 INT PAYABLE ON ADVANCE	60-166-600-25115 DUE TO GENERAL FUND	Total
Acct No	60-166-600-22190	60-166-600-25105	60-166-600-25115	

Friends of the Glencoe Golf Club

Monthly Report Cash Balance

Monthly Report - Friends Glencoe Golf Club

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Operating Revenue Total Other Revenue	00'0	0.00	0.00	00'0	0.00	00.00	0.00
	= Total Operating Revenue	0.00	00.00	0.00	00.00	0.00	00:00	0.00
L	Operating Expenses							
65- 170- 395-	MARKETING/ADVERTISING	0.00	0.00	0.00	2,852.24	0.00	0.00	0.00
52215	Total Service Fees	0.00	00'0	0.00	2,852.24	0.00	0.00	0.00
	Total Professional Services	0.00	00.00	00'0	0.00	00'0	0.00	00.00
	Total Event Expense	0.00	00'0	0.00	00.0	00.00	0.00	0.00
	Total Service Expense	0.00	00.00	0.00	2,852.24	00'0	0.00	0.00
	Total Supplies	0.00	00.00	00'0	0.00	00.00	0.00	0.00
	Total Equipment	0.00	0.00	0.00	00.00	00.00	0.00	0.00
	Total Commodities	0.00	00.00	00.00	0.00	0.00	0.00	0.00

0.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00
0.00	0.00	15.26	15.26	0.00	15.26	15.26	975.95	975.95
0.00	0.00	0.00	0.00	00.00	00.0	0.00	0.00	00.00
2,852.24	(2,852.24)	8.07	8.07	0.00	8.07	(2,844.17)	, 0.00	00.00
0.00	0.00	1.39	1.39	0.00	1.39	1.39	0.00	0.00
0.00	0.00	0.00	00:00	00.00	00.00	00:0	0.00	00.00
0.00	0.00	1.20	1.20	0.00	1.20	1.20	0.00	00.00
Total Operating Expense	Operating Excess (Deficit)	65- 170- INTEREST ON 395- INVESTMENTS 32805	Total Nonoperating Revenue	Total Interest Expense	Total Nonoperating Activity	Total Excess (Deficit)	65- 170- GOLF COURSE 395- IMPROVEMENTS 81130	Total Capital
		65- 170- 395- 3280					65- 170- 395- 8113	

http://innoprise/glencoefin/secure/runReport.html?type=html&reportdefinitionid=200378&todate=02/28/2014&financialentityid...

Cash Report - Friends

Glencoe Golf Club

Balance		3,353.85	3,353.85
Description	Balance Sheet	1 CASH - NSCB	Total _
Acct No		65-170-395-11111 CASH - NSCB	